



Press Release

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DATAGARDENS PARTNERS WITH BUSINESS COMMUNICATIONS MANAGEMENT (BCM) ON INNOVATIVE APPROACH TO DRaaS

DataGardens signs agreement to be the preferred DRaaS provider to BCM's ecosystem of cloud providers using our patented SafeHaven® software product.

New York, NY — 7/2/2014, DataGardens and BCM have partnered to offer Disaster Recovery-as-a-Service (DRaaS) to all 16 cloud platforms within BCM's own application and infrastructure monitoring software, VitalView. The new DRaaS offering will leverage DataGardens' patented SafeHaven® software suite and BCM's own application and infrastructure monitoring software. By bringing these components together in a combined service offering, BCM's solution enables its clients to choose the cloud to which they wish to recover and positively confirm that their critical services are meeting SLAs in their cloud.

"What is so exciting about our new offering with the DataGardens software," says Geoff Bloss, CIO at BCM, "is that it allows our customers to choose the cloud platforms on which they would like to recover. In fact, they can control recovery to multiple clouds through a single pane of glass and can change their recovery platform in response to changing business needs. We believe this is an important milestone in the delivery of true Inter-cloud services. "

"This is the first time we have partnered with a cloud broker to give business customers a single portal to multiple clouds," says Geoff Hayward CEO of DataGardens. "We think this really raises the bar for cloud base disaster recovery service. BCM's new service offering will provide customers with disaster recovery protection that spans multiple cloud platforms and hypervisors."



DataGardens Inc. www.datagardens.com

DataGardens is a pioneer and leading provider of disaster recovery software systems. Major cloud providers use DataGardens flagship software suite, SafeHaven®, to offer their end-customers cloud-based Disaster Recovery-as-a-Service (DRaaS). DataGardens customers benefit by receiving far more comprehensive disaster protection for their critical IT systems at a far lower price point than conventional solutions.

Business Communications Management. www.bcm-tel.com

BCM is an award winning managed service provider and acknowledged market leader employing many dozens of talented professionals who, from their offices in the heart of Manhattan, provide the highest levels of service and technical support to thousands of business customers across the globe. Today, BCM operates as an offsite voice and data department to complement the IT groups of business clients, saving them both human and capital resources that can be deployed elsewhere in their organizations. On behalf of clients, BCM leverages its industry relationships and experience to source, engineer, optimize and manage telecom solutions and applications that drive revenue and overall business performance.